
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 27, 2016

AXALTA COATING SYSTEMS LTD.

(Exact name of registrant as specified in its charter)

Bermuda
(State or other jurisdiction
of incorporation)

001-36733
(Commission
File Number)

98-1073028
(IRS Employer
Identification No.)

Two Commerce Square, 2001 Market Street, Suite 3600, Philadelphia, Pennsylvania 19103
(Address of principal executive offices) (Zip Code)

(855) 547-1461
Registrant's telephone number, including area code

Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ([see](#) General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

On October 27, 2016, Axalta Coating Systems Ltd. (“Axalta”) issued a press release and posted an earnings call presentation to its website reporting its financial results for the third quarter ended September 30, 2016. Copies of the press release and the earnings call presentation are furnished as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K and are incorporated herein by reference. The information furnished with this Item 2.02, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

In the press release, the earnings call presentation and the conference call to discuss its financial results for the third quarter ended September 30, 2016, scheduled to be webcast at 8:00 A.M. on October 27, 2016, Axalta presents, and will present, certain non-GAAP financial measures. Axalta management believes that presenting these non-GAAP financial measures provides meaningful information to investors in understanding operating results and may enhance investors’ ability to analyze financial and business trends. In addition, Axalta management believes that these non-GAAP financial measures allow investors to compare period to period results more easily by excluding items that could have a disproportionately negative or positive impact on results in any particular period. Non-GAAP measures are not a substitute for GAAP measures and should be considered together with the GAAP financial measures. Our non-GAAP financial measures may not be comparable to other similarly titled measures of other companies.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Press Release dated October 27, 2016
99.2	Third Quarter Ended September 30, 2016 Earnings Call Presentation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AXALTA COATING SYSTEMS LTD.

Date: October 27, 2016

By: /s/ Robert W. Bryant
Robert W. Bryant
Executive Vice President & Chief Financial Officer

EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated October 27, 2016
99.2	Third Quarter Ended September 30, 2016 Earnings Call Presentation

News Release

Axalta Coating Systems
2001 Market Street
Suite 3600
Philadelphia, PA 19103
USA

Contact
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Christopher.Mecray@axaltacs.com



For Immediate Release

Axalta Releases Third Quarter 2016 Results

Third Quarter 2016 Highlights:

- Net sales of \$1,023.4 million driven by volume and pricing growth of 4.4%, offset by unfavorable foreign currency translation
- Net loss attributable to Axalta of \$10.7 million including refinancing charges of \$81.9 million versus net income attributable to Axalta of \$35.1 million in Q3 2015; Adjusted net income attributable to Axalta of \$77.5 million for Q3 2016 versus \$64.2 million in Q3 2015
- Adjusted EBITDA of \$233.2 million versus \$216.9 million in Q3 2015
- Debt refinancings will reduce annual cash interest expense by \$20.6 million. USD term loan prepayment in October of \$150 million will save an additional \$5.6 million in annual cash interest expense

PHILADELPHIA, PA, October 27, 2016 - Axalta Coating Systems Ltd. (NYSE:AXTA) ("Axalta"), a leading global coatings company, announced its financial results for the third quarter ended September 30, 2016.

"Third quarter results demonstrated strong top line and Adjusted EBITDA performance thanks to ongoing base business development, recent acquisitions, and strong operating profitability, against a continued challenging macroeconomic backdrop. We continued to make good progress towards both our full year and longer term objectives of achieving consistent growth as well as improved productivity" said Charles W. Shaver, Axalta's Chairman and Chief Executive Officer. "Our capital structure was also significantly improved this quarter with two successful debt refinancings and a subsequent prepayment in October. Rounding out the quarter, we closed our largest acquisition to date and launched several notable new products which are expected to contribute to our planned growth."

Third Quarter Consolidated Financial Results

Net sales of \$1,023.4 million for the third quarter of 2016 benefited from volume and pricing growth, offset in part by a 2.1% negative impact from foreign currency translation. Constant currency net sales increased 4.4% compared to the year-ago quarter, driven by 1.9% higher average selling prices. Acquisitions contributed 2.6 percentage points of growth in the quarter. The strongest regional contributors to net sales growth were Asia Pacific, North America and Latin America, which benefited from price adjustments to offset ongoing currency weakness.

We reported a net loss attributable to Axalta of \$10.7 million for the third quarter of 2016 compared with net income attributable to Axalta of \$35.1 million in Q3 2015. The net loss in Q3 2016 was primarily driven by an \$81.9 million loss on the extinguishment of our indebtedness and refinancing charges coupled with severance charges. Adjusted net income attributable to Axalta of \$77.5 million for the third quarter of 2016 increased from \$64.2 million in Q3 2015.

Adjusted EBITDA of \$233.2 million for the third quarter increased compared to \$216.9 million in Q3 2015. This result benefitted from strong volume and acquisition growth in Asia Pacific and EMEA, pricing contributions and lower variable costs as well as savings from our operating enhancement initiatives. These factors were somewhat offset by negative foreign currency translation and operational expenditures to support planned growth.

Performance Coatings Results

Performance Coatings net sales were \$619.3 million in Q3 2016, an increase of 3.1% year-over-year including a 2.7% unfavorable foreign currency translation impact. Constant currency net sales increased 5.8%, driven by a 2.9% increase in volumes and higher average selling prices of 2.9% in the period. Acquisitions added 3.4% to volume growth in the quarter. Refinish end-market net sales increased 1.8% to \$434.5 million in Q3 2016 (increased 4.9% excluding foreign currency translation), while our Industrial end-market increased 6.4% to \$184.8 million (increased 8.2% excluding foreign currency translation).

The Performance Coatings segment generated Adjusted EBITDA of \$148.5 million in the third quarter, a 6.8% year-over-year increase. Positive pricing contributions, coupled with variable cost savings, were partially offset by negative foreign currency translation and incremental operating expense to support growth initiatives. Segment Adjusted EBITDA margin of 24.0% in Q3 2016 reflected a 90 basis point increase compared to the corresponding prior year quarter.

Transportation Coatings Results

The Transportation Coatings segment produced net sales of \$404.1 million in the third quarter, an increase of 1.1% versus third quarter 2015, largely driven by volume and price increases partially offset by negative currency translation. Constant currency net sales increased by 2.3%, including a 1.8% increase in volume and a 0.5% positive contribution from price. Acquisitions added 1.3% to volume growth in the period. Unfavorable foreign currency translation impacted net sales by 1.2% in the quarter. Transportation Coatings Q3 2016 net sales included a rebound in Light Vehicle growth compared to Q3 2015, particularly in the Asia Pacific region, offset by ongoing weakness in Commercial Vehicle particularly in North and South America. Light Vehicle net sales increased 5.7% to \$321.1 million year-over-year (increased 6.7% excluding foreign currency translation), driven principally by the improvement in Asia Pacific versus last year, slight growth in North America and modest declines in EMEA. Commercial Vehicle net sales decreased 13.5% to \$83.0 million versus last year (decreased 11.9% excluding foreign currency translation), driven by a combination of continued slower heavy truck production and ongoing slower volumes from our other non-truck product customers.

The Transportation Coatings segment generated Adjusted EBITDA of \$84.7 million in Q3 2016, an increase of 8.7% compared to the third quarter of 2015, with positive volume, price and variable cost contributions partially offset by unfavorable foreign currency translation and ongoing operating expense increases to support planned growth. Segment Adjusted EBITDA margin of 21.0% in Q3 2016 represented a 150 basis point increase from 19.5% in the prior year quarter.

Balance Sheet and Cash Flow Highlights

We ended the quarter with cash and cash equivalents of \$528.3 million. Our debt, net of cash, was \$2,954.0 million as of September 30, 2016, compared to \$3,141.9 million as of September 30, 2015. During the quarter we completed two refinancing transactions totaling \$500 million and €785 million with a weighted average coupon of 4.29%. The transactions reduced annual pre-tax cash interest by approximately \$20.6 million, extended maturities from 2021 to 2024 and 2025, and replaced €450 million of secured debt with unsecured debt. We also extended the maturity of our Revolving Credit Facility from 2018 to 2021 and improved pricing and certain terms of the facility. Subsequent to quarter end, we continued our debt reduction efforts by prepaying \$150 million of our USD term loan, which will generate additional annual pre-tax interest savings of \$5.6 million.

Third quarter operating cash flow was \$144.5 million versus \$158.8 million in the corresponding quarter of 2015, reflecting slightly higher working capital use. Free cash flow, calculated as operating cash flow less capital expenditures, totaled \$114.0 million based on capital expenditures of \$30.5 million.

“We are very pleased that in the third quarter we were able to substantially lower our interest expense through the refinancings while also extending and improving other terms in our debt agreements. In addition, we also saw continued strong free cash flow in the quarter,” said Robert W. Bryant, Axalta’s Executive Vice President and Chief Financial Officer. “Axalta also opened its new European headquarters in Switzerland in July which was done to achieve key operational and financial benefits, while also yielding a more favorable after-tax profit for the balance of 2016 and beyond.”

2016 Guidance Update

We are updating our outlook for the full year 2016 as follows:

- Flat net sales; lower end of 4-6% guidance on a constant currency basis, including acquisition contribution
- Adjusted EBITDA at the lower end of our \$900-940 million guidance range, including acquisition contribution
- Interest expense of about \$180 million
- Income tax rate, as adjusted, of 24-26%
- Diluted shares of 242-245 million
- Working capital as a percentage of net sales of 11-13%
- Capital expenditures of ~\$150 million
- Depreciation and amortization of ~\$320 million

Conference Call Information

As previously announced, Axalta will hold a conference call to discuss its third quarter 2016 financial results on Thursday, October 27th, at 8:00 a.m. EDT. The U.S. dial-in phone number for the conference call is (877) 407-0784 and the international dial-in number is +1 (201) 689-8560. A live webcast of the conference call will also be available online at <http://ir.axaltacs.com>. For those unable to participate in the conference call, a replay will be available through November 3, 2016. The U.S. replay dial-in phone number is (844) 512-2921 and the international replay dial-in number is +1 (412) 317-6671. The replay passcode is 13648024.

Cautionary Statement Concerning Forward-Looking Statements

This release may contain certain forward-looking statements regarding Axalta and its subsidiaries including those relating to returns generated by acquisitions and our plans for excess cash as well as our 2016 full year outlook, including net sales growth, Adjusted EBITDA, interest expense, income tax rate, as adjusted, diluted shares outstanding, working capital, capital expenditures and depreciation and amortization. All of these statements are based on management's expectations as well as estimates and assumptions prepared by management that, although they believe to be reasonable, are inherently uncertain. These statements involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of Axalta's control that may cause its business, industry, strategy, financing activities or actual results to differ materially. Axalta undertakes no obligation to update or revise any of the forward-looking statements contained herein, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States (“GAAP”), including constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted Net Income. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA consists of EBITDA adjusted for (i) non-cash items included within net income, (ii) items the Company does not believe are indicative of ongoing operating performance or (iii) nonrecurring or infrequent items that the Company believes are not reasonably likely to recur within the next two years. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Adjusted Net Income shows the adjusted value of Net Income attributable to controlling interests after removing the items that are determined by management to be items that we do not consider indicative of our ongoing operating performance or unusual or nonrecurring in nature. Our use of the terms constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted Net Income may differ from that of others in our industry. Constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted Net Income should not be considered as alternatives to net sales, net income (loss), income (loss) before operations or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted Net Income have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for net income or income tax rate, as-reported, on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project these items and they may have a substantial and unpredictable impact on our US GAAP results.

Segment Financial Measures

The primary measure of segment operating performance is Adjusted EBITDA, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts, and prior year financial results, providing a measure that management believes reflects the Company’s core operating performance. As we do not measure segment operating performance based on Net Income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

About Axalta Coating Systems

Axalta is a global leader in the coatings industry, providing customers with innovative, colorful, beautiful and sustainable coatings solutions. From light vehicles, commercial vehicles and refinish applications to electric motors, building facades and other industrial applications, our coatings are designed to prevent corrosion, increase productivity and enhance durability. With more than 150 years of experience in the coatings industry, the 13,000 people of Axalta continue to find ways to serve our more than 100,000 customers in 130 countries better every day with the finest coatings, application systems and technology. For more information, visit axaltacoatingsystems.com and follow us @axalta on Twitter.

Financial Statement Tables
AXALTA COATING SYSTEMS LTD.
Condensed Consolidated Statements of Operations (Unaudited)
(In millions, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net sales	\$ 1,023.4	\$ 1,000.3	\$ 3,044.1	\$ 3,083.6
Other revenue	5.7	4.8	18.7	20.1
Total revenue	1,029.1	1,005.1	3,062.8	3,103.7
Cost of goods sold	630.4	628.6	1,885.8	1,958.1
Selling, general and administrative expenses	242.3	219.2	699.1	677.7
Research and development expenses	14.9	13.0	41.6	38.7
Amortization of acquired intangibles	21.3	20.4	61.8	60.5
Income from operations	120.2	123.9	374.5	368.7
Interest expense, net	42.9	50.8	140.8	150.0
Other expense, net	87.4	18.9	128.2	111.4
Income (loss) before income taxes	(10.1)	54.2	105.5	107.3
Provision (benefit) for income taxes	(0.6)	17.8	34.3	48.5
Net income (loss)	(9.5)	36.4	71.2	58.8
Less: Net income attributable to noncontrolling interests	1.2	1.3	3.7	3.7
Net income (loss) attributable to controlling interests	\$ (10.7)	\$ 35.1	\$ 67.5	\$ 55.1
Basic net income (loss) per share	\$ (0.04)	\$ 0.15	\$ 0.28	\$ 0.24
Diluted net income (loss) per share	\$ (0.04)	\$ 0.15	\$ 0.28	\$ 0.23
Basic weighted average shares outstanding	238.5	235.9	237.8	232.7
Diluted weighted average shares outstanding	238.5	240.9	242.4	239.1

AXALTA COATING SYSTEMS LTD.
Condensed Consolidated Balance Sheets (Unaudited)
(In millions, except per share data)

	September 30, 2016	December 31, 2015
Assets		
Current assets:		
Cash and cash equivalents	\$ 528.3	\$ 485.0
Restricted cash	2.8	2.7
Accounts and notes receivable, net	871.3	765.8
Inventories	545.6	530.7
Prepaid expenses and other	58.9	63.6
Deferred income taxes	65.7	69.5
Total current assets	2,072.6	1,917.3
Property, plant and equipment, net	1,372.3	1,382.9
Goodwill	1,015.9	928.2
Identifiable intangibles, net	1,239.9	1,191.6
Other assets	441.8	434.2
Total assets	\$ 6,142.5	\$ 5,854.2
Liabilities, Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 469.2	\$ 454.7
Current portion of borrowings	54.2	50.1
Deferred income taxes	6.5	6.6
Other accrued liabilities	386.2	370.2
Total current liabilities	916.1	881.6
Long-term borrowings	3,428.1	3,391.4
Long-term employee benefits	243.3	252.3
Deferred income taxes	192.3	165.5
Other liabilities	31.9	22.2
Total liabilities	4,811.7	4,713.0
Commitments and contingencies		
Shareholders' equity		
Common shares, \$1.00 par, 1,000.0 shares authorized, 240.1 and 237.9 shares issued and outstanding at September 30, 2016 and December 31, 2015, respectively	238.9	237.0
Capital in excess of par	1,289.8	1,238.8
Accumulated deficit	(65.3)	(132.8)
Accumulated other comprehensive loss	(252.9)	(269.3)
Total Axalta shareholders' equity	1,210.5	1,073.7
Noncontrolling interests	120.3	67.5
Total shareholders' equity	1,330.8	1,141.2
Total liabilities and shareholders' equity	\$ 6,142.5	\$ 5,854.2

AXALTA COATING SYSTEMS LTD.
Condensed Consolidated Statements of Cash Flows (Unaudited)
(In millions)

	Nine Months Ended September 30,	
	2016	2015
Operating activities:		
Net income	\$ 71.2	\$ 58.8
Adjustment to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	235.8	225.5
Amortization of financing costs and original issue discount	14.6	15.5
Debt extinguishment and refinancing related costs	84.2	—
Deferred income taxes	(14.0)	(1.1)
Realized and unrealized foreign exchange losses, net	30.6	90.2
Stock-based compensation	31.6	22.1
Asset impairment	10.5	30.6
Other non-cash, net	(10.4)	5.2
Changes in operating assets and liabilities:		
Trade accounts and notes receivable	(103.8)	(111.6)
Inventories	0.1	(44.7)
Prepaid expenses and other	(31.2)	(57.3)
Accounts payable	14.0	(10.1)
Other accrued liabilities	0.4	(41.5)
Other liabilities	(9.8)	(17.8)
Cash provided by operating activities	323.8	163.8
Investing activities:		
Business acquisitions (net of cash acquired)	(103.5)	(19.9)
Purchase of property, plant and equipment	(95.3)	(93.8)
Restricted cash	—	1.7
Purchase of intangibles	(3.9)	(0.3)
Other investing activities	(2.4)	1.2
Cash used for investing activities	(205.1)	(111.1)
Financing activities:		
Proceeds from short-term borrowings	—	3.0
Proceeds from long-term borrowings	1,377.6	—
Payments on short-term borrowings	(7.2)	(15.6)
Payments on long-term borrowings	(1,375.5)	(20.5)
Payments for refinancing related costs	(78.3)	—
Dividends paid to noncontrolling interests	(3.0)	(4.4)
Proceeds from option exercises and associated tax benefits	21.3	67.8
Other financing activities	(0.2)	(0.2)
Cash provided by (used for) financing activities	(65.3)	30.1
Increase in cash and cash equivalents	53.4	82.8
Effect of exchange rate changes on cash	(10.1)	(53.3)
Cash and cash equivalents at beginning of period	485.0	382.1
Cash and cash equivalents at end of period	\$ 528.3	\$ 411.6

The following table reconciles net income (loss) to EBITDA and Adjusted EBITDA for the periods presented (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net income (loss)	\$ (9.5)	\$ 36.4	\$ 71.2	\$ 58.8
Interest expense, net	42.9	50.8	140.8	150.0
Provision (benefit) for income taxes	(0.6)	17.8	34.3	48.5
Depreciation and amortization	81.2	75.4	235.8	225.5
EBITDA	114.0	180.4	482.1	482.8
Debt extinguishment and refinancing related costs ^(a)	81.9	—	84.2	—
Foreign exchange remeasurement losses ^(b)	4.5	23.7	30.0	90.2
Long-term employee benefit plan adjustments ^(c)	0.8	(0.5)	2.1	(0.1)
Termination benefits and other employee related costs ^(d)	16.3	0.8	25.2	19.3
Consulting and advisory fees ^(e)	2.7	7.2	8.3	17.1
Offering and transactional costs ^(f)	3.0	1.4	4.4	(2.3)
Stock-based compensation ^(g)	10.0	7.9	31.6	22.1
Other adjustments ^(h)	1.5	(3.7)	5.2	(0.9)
Dividends in respect of noncontrolling interest ⁽ⁱ⁾	(1.5)	(0.3)	(3.0)	(4.4)
Asset impairment ⁽ⁱ⁾	—	—	10.5	30.6
Adjusted EBITDA	\$ 233.2	\$ 216.9	\$ 680.6	\$ 654.4

- (a) During the three and nine months ended September 30, 2016, we prepaid outstanding principal on our term loans, resulting in non-cash pre-tax losses on extinguishment of \$4.3 million and \$6.6 million, respectively. During the three and nine months ended September 30, 2016, we amended the terms of the Credit Agreement, resulting in a non-cash pre-tax loss on extinguishment of \$2.3 million. In connection with the refinancings during the three and nine months ended September 30, 2016, we recorded a non-cash pre-tax loss on extinguishment of \$18.6 million and incurred call premiums and other fees of \$56.7 million. We do not consider these items to be indicative of our ongoing operating performance.
- (b) Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures. Exchange effects attributable to the remeasurement of our Venezuelan subsidiary represented losses of \$1.2 million and \$23.9 million for the three and nine months ended September 30, 2016, respectively, and gains of \$0.6 million and losses of \$52.6 million for the three and nine months ended September 30, 2015, respectively.
- (c) Eliminates the non-cash non-service cost components of long-term employee benefit costs.
- (d) Represents expenses primarily related to employee termination benefits including our initiative to improve the overall cost structure within the European region as well as costs associated with our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- (e) Represents fees paid to consultants for professional services primarily related to our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- (f) Represents costs associated with the offerings of our common shares by Carlyle, acquisition-related costs, including a \$5.4 million gain recognized during the nine months ended September 30, 2015 resulting from the remeasurement of our previously held interest in an equity method investee upon the acquisition of a controlling interest, and costs associated with changes in the fair value of contingent consideration associated with our acquisitions, all of which are not considered indicative of our ongoing operating performance.
- (g) Represents non-cash costs associated with stock-based compensation, including \$8.2 million of expense during the nine months ended September 30, 2015 attributable to the accelerated vesting of all issued and outstanding stock options issued under the 2013 Plan as a result of the Change in Control.
- (h) Represents costs for certain non-operational or non-cash (gains) and losses unrelated to our core business and which we do not consider indicative of ongoing operations, including equity investee dividends, indemnity losses (gains) associated with the Acquisition, losses (gains) on sale and disposal of property, plant and equipment, losses (gains) on the remaining foreign currency derivative instruments and non-cash fair value inventory adjustments associated with our business combinations.
- (i) Represents the payment of dividends to our joint venture partners by our consolidated entities that are not wholly owned, which are reflected to show the cash operating performance of these entities on Axalta's financial statements.

- (j) As a result of currency devaluations in Venezuela, we recorded non-cash impairment charges relating to a real estate investment of \$10.5 million and \$30.6 million during the nine months ended September 30, 2016 and 2015, respectively. We do not consider these impairments to be indicative of our ongoing operating performance.

The following table reconciles net income (loss) to adjusted net income for the periods presented (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net income (loss)	\$ (9.5)	\$ 36.4	\$ 71.2	\$ 58.8
Less: Net income attributable to noncontrolling interests	1.2	1.3	3.7	3.7
Net income (loss) attributable to controlling interests	(10.7)	35.1	67.5	55.1
Debt extinguishment and refinancing related costs ^(a)	81.9	—	84.2	—
Foreign exchange remeasurement losses ^(b)	4.5	23.7	30.0	90.2
Termination benefits and other employee related costs ^(c)	16.3	0.8	25.2	19.3
Consulting and advisory fees ^(d)	2.7	7.2	8.3	17.1
Offering and transactional costs ^(e)	3.0	1.4	4.4	(2.3)
Other adjustments ^(f)	0.8	0.8	0.8	13.9
Asset impairment ^(g)	—	—	10.5	30.6
Total adjustments	109.2	33.9	163.4	168.8
Income tax impacts ^(h)	21.0	4.8	30.1	38.1
Adjusted net income	\$ 77.5	\$ 64.2	\$ 200.8	\$ 185.8
Diluted adjusted net income per share	\$ 0.32	\$ 0.27	\$ 0.83	\$ 0.78
Diluted weighted average shares outstanding ⁽¹⁾	242.1	240.9	242.4	239.1

- (1) For the three months ended September 30, 2016, represents what diluted shares would have been compared to the 238.5 million diluted shares, as reported, if the period had been in a net income position versus the reported loss.
- (a) During the three and nine months ended September 30, 2016, we prepaid outstanding principal on our term loans, resulting in non-cash pre-tax losses on extinguishment of \$4.3 million and \$6.6 million, respectively. During the three and nine months ended September 30, 2016, we amended the terms of the Credit Agreement, resulting in a non-cash pre-tax loss on extinguishment of \$2.3 million. In connection with the refinancings during the three and nine months ended September 30, 2016, we recorded a non-cash pre-tax loss on extinguishment of \$18.6 million and incurred call premiums and other fees of \$56.7 million. We do not consider these items to be indicative of our ongoing operating performance.
- (b) Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures. Exchange effects attributable to the remeasurement of our Venezuelan subsidiary represented losses of \$1.2 million and \$23.9 million for the three and nine months ended September 30, 2016, respectively, and gains of \$0.6 million and losses of \$52.6 million for the three and nine months ended September 30, 2015, respectively.
- (c) Represents expenses primarily related to employee termination benefits including our initiative to improve the overall cost structure within the European region as well as costs associated with our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- (d) Represents fees paid to consultants for professional services primarily related to our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- (e) Represents costs associated with the offerings of our common shares by Carlyle, acquisition-related costs, including a \$5.4 million gain recognized during the nine months ended September 30, 2015 resulting from the remeasurement of our previously held interest in an equity method investee upon the acquisition of a controlling interest, and costs associated with changes in the fair value of contingent consideration associated with our acquisitions, all of which are not considered indicative of our ongoing operating performance.
- (f) Represents costs for certain non-operational or non-cash (gains) and losses unrelated to our core business and which we do not consider indicative of ongoing operations, including indemnity losses (gains) associated with the Acquisition, losses (gains) on sale and disposal of property, plant and equipment, losses (gains) on the remaining foreign currency derivative instruments and non-cash fair value inventory adjustments associated with our business combinations.
- (g) As a result of currency devaluations in Venezuela, we recorded non-cash impairment charges relating to a real estate investment of \$10.5 million and \$30.6 million during the nine months ended September 30, 2016 and 2015, respectively. We do not consider these impairments to be indicative of our ongoing operating performance.

- (h) The income tax impacts are determined using the applicable rates in the taxing jurisdictions in which expense or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure. Additionally, our income tax expense (benefit) also includes the impact of the removal of discrete income tax impacts within our effective tax rate which were expenses of \$3.2 million and benefits of \$4.6 million for the three months ended September 30, 2016 and 2015, respectively, and an expenses of \$4.2 million and benefits of \$5.9 million for the nine months ended September 30, 2016 and 2015, respectively.



AXALTA COATING SYSTEMS

Q3 2016 FINANCIAL RESULTS

October 27, 2016



Legal Notices

Forward-Looking Statements

This presentation and the oral remarks made in connection herewith may contain "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including those relating to 2016 financial projections, including execution on our 2016 goals as well as 2016 net sales, constant currency net sales, Adjusted EBITDA, Adjusted EBITDA margin, interest expense, income tax rate, as adjusted, diluted shares, capital expenditures, depreciation and amortization, working capital, cost savings and related assumptions. Any forward-looking statements involve risks, uncertainties and assumptions. These statements often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "target," "project," "forecast," "seek," "will," "may," "should," "could," "would," or similar expressions. These statements are based on certain assumptions that we have made in light of our experience in the industry and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances as of the date hereof. Although we believe that the assumptions and analysis underlying these statements are reasonable as of the date hereof, investors are cautioned not to place undue reliance on these statements. We do not have any obligation to and do not intend to update any forward-looking statements included herein, which speak only as of the date hereof. You should understand that these statements are not guarantees of future performance or results. Actual results could differ materially from those described in any forward-looking statements contained herein or the oral remarks made in connection herewith as a result of a variety of factors, including known and unknown risks and uncertainties, many of which are beyond our control including, but not limited to, the risks and uncertainties described in "Non-GAAP Financial Measures," and "Forward-Looking Statements" as well as "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015..

Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States ("GAAP"), including constant currency net sales, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow, and Net Debt. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA consists of EBITDA adjusted for (i) non-operating income or expense, (ii) the impact of certain non-cash, nonrecurring or other items that are included in net income and EBITDA that we do not consider indicative of our ongoing performance and (iii) certain unusual or nonrecurring items impacting results in a particular period. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Our use of the terms constant currency net sales, EBITDA, Adjusted EBITDA, Free Cash Flow, and Net Debt may differ from that of others in our industry. Constant currency net sales, EBITDA, Adjusted EBITDA and Free Cash Flow should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Constant currency net sales, EBITDA, Adjusted EBITDA, Free Cash Flow and Net Debt have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for net income or income tax rate, as reported on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project those items and they may have a substantial and unpredictable impact on our US GAAP results.

Segment Financial Measures

The primary measure of segment operating performance is Adjusted EBITDA, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts, and prior year financial results, providing a measure that management believes reflects the Company's core operating performance. As we do not measure segment operating performance based on Net Income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

Defined Terms

All capitalized terms contained within this presentation have been previously defined in our filings with the United States Securities and Exchange Commission.

Q3 2016 Highlights

■ Q3 financial results

- ✓ Net sales of \$1,023.4 million – volume and price up 4.4% YoY, offset by 2.1% negative foreign currency translation impact – includes 2.6% growth from acquisitions
- ✓ Net loss attributable to Axalta of \$10.7 million including refinancing charges of \$81.9 million versus net income of \$35.1 million in Q3 2015
- ✓ Adjusted EBITDA of \$233.2 million increased from \$216.9 million in Q3 2015

■ Operating & innovation progress highlights

- ✓ Launched new Syrox mainstream waterborne refinish product; launched early sanding primer in EMEA
- ✓ Productivity improvement initiatives on track for full year target savings of \$60 million

■ Balance sheet & cash flow progress

- ✓ Cash from operations of \$144.5 million versus \$158.8 million last year
- ✓ Two refinancing transactions significantly reduce interest expense, extend maturities and shift secured debt to unsecured
- ✓ \$150 million U.S. Term Loan pre-payment made in October

■ M&A activity

- ✓ Closed on three previously announced transactions and integration well on track

■ Guidance updated

- ✓ Slower trends in Europe and Latin America impact Q4 volume expectations; expect full year to come in at the lower end of our previously communicated range for Adjusted EBITDA, including acquisitions

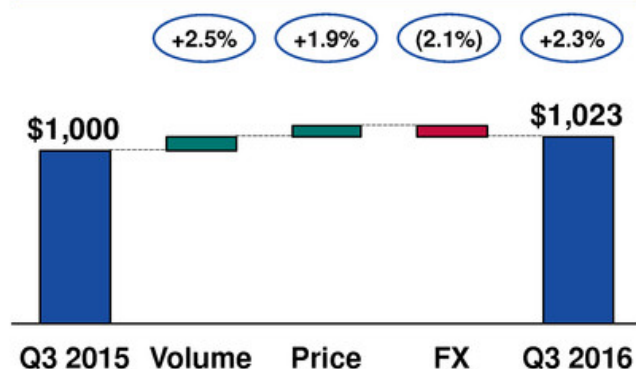
Q3 Consolidated Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Performance	619	601	3.1%	5.8%
Transportation	404	400	1.1%	2.3%
Net Sales	1,023	1,000	2.3%	4.4%
Net Income (Loss) ⁽¹⁾	(11)	35		
Adjusted EBITDA	233	217	7.5%	

(1) Represents Net Income attributable to Axalta

Net Sales Variance



Commentary

Net sales growth drivers

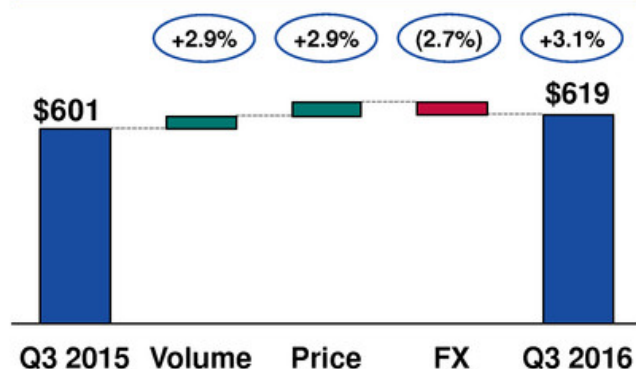
- Positive pricing contribution from both segments, led by Performance Coatings and most notably from Latin America
- Volume growth across both segments within Asia Pacific, with EMEA and North America Light Vehicle also contributing; emerging market volumes remain pressured
- 2.6% acquisition contribution to volumes
- 2.1% unfavorable currency impact shows moderating impact versus prior quarters

Q3 Performance Coatings Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Refinish	435	427	1.8%	4.9%
Industrial	185	174	6.4%	8.2%
Net Sales	619	601	3.1%	5.8%
Adjusted EBITDA	149	139	6.8%	
% margin	24.0%	23.1%		

Net Sales Variance



Commentary

Net sales led by Industrial including acquisition contribution

- Pricing led by Refinish; Industrial remained stable
- Volume growth includes 3.4% from acquisitions
- 2.7% unfavorable currency impact, principally from Latin America

Adjusted EBITDA margin strong

- Adjusted EBITDA margin remains strong, benefiting from favorable price realization, some ongoing variable margin benefits, offset by currency translation impact and increased operating expense to support growth

Q3 Transportation Coatings Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Light Vehicle	321	304	5.7%	6.7%
Commercial Vehicle	83	96	(13.5%)	(11.9%)
Net Sales	404	400	1.1%	2.3%
Adjusted EBITDA	85	78	8.7%	
% margin	21.0%	19.5%		

Net Sales Variance



Commentary

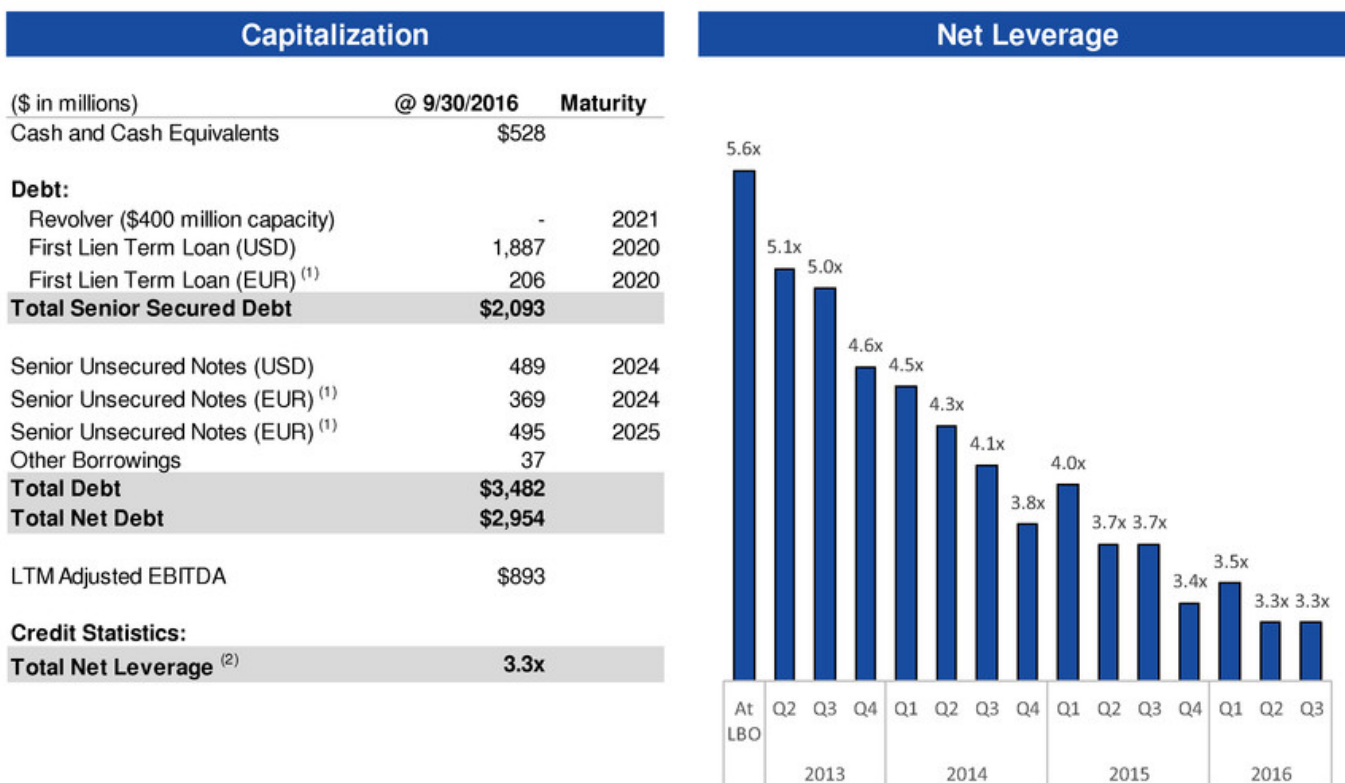
Net sales pressured by Commercial volumes

- Solid volume growth in Light Vehicle led by Asia Pacific and North America, offset in part by slower EMEA; lower volumes in Commercial Vehicle driven by heavy duty truck and other markets
- Acquisitions contributed 1.3% to volumes
- 1.2% unfavorable FX impact largely from emerging market exposures

Adjusted EBITDA margin up 150 bps

- Adjusted EBITDA margin benefited from price improvement and some additional variable cost savings, offset by foreign currency exchange impact and increased operating investment spending to support growth initiatives

Debt and Liquidity Summary



(1) Assumes exchange rate of \$1.12 USD/Euro

(2) Indebtedness per balance sheet less cash & cash equivalents divided by LTM Q3 2016 Adjusted EBITDA

(3) Total Net Debt = Total Debt – Cash and Cash Equivalents

Capitalization Summary

Capitalization						
(\$ in millions)	Pre-Refinancing			@ 9/30/2016		
	Interest Rate	Maturity	USD	Interest Rate	Maturity	USD
Revolver (\$400mm Capacity)	L + 325	2/1/2018	-	L + 225	8/1/2021	-
First Lien Term Loan - USD ⁽¹⁾	L + 275	2/1/2020	1,925	L + 275	2/1/2020	1,925
First Lien Term Loan - EUR ⁽¹⁾⁽²⁾	L + 300	2/1/2020	433	L + 300	2/1/2020	210
Senior Secured Notes - EUR ⁽¹⁾⁽²⁾	5.750%	2/1/2021	279			-
Total Senior Secured Debt			\$2,637			\$2,135
Senior Unsecured Notes - USD ⁽¹⁾	7.375%	5/1/2021	750			-
Senior Unsecured Notes - USD ⁽¹⁾				4.875%	8/15/2024	500
Senior Unsecured Notes - EUR ⁽¹⁾⁽²⁾				4.250%	8/15/2024	376
Senior Unsecured Notes - EUR ⁽¹⁾⁽²⁾				3.750%	1/15/2025	505
Notes Payable and Other Borrowings			37			37
Deferred Financing & OID			(68)			(70)
Total Debt			\$3,356			\$3,482

(1) Reflects gross principal outstanding

(2) Assumes exchange rate of \$1.12 USD/Euro

- Refinancing extended debt maturities while decreasing average borrowing rate from ~4.7% to ~4.0%
- Extended revolver maturity to 2021 with favorable drawn pricing
- Shift in structure from secured to unsecured borrowings
- Table excludes \$150 million U.S. Term Loan pay-down in October

Full Year 2016 Guidance

(\$ millions)	2015A	2016E
Net Sales	-6%	~0%
Net Sales, ex FX	+5%	4-6%
Adjusted EBITDA	\$867	~\$900
Interest Expense	\$197	\$180
Tax Rate, As Adjusted	30%	24-26%
Diluted Shares (millions)	240	242-244
Working Capital / Sales	12%	11-13%
Capital Expenditures	\$138	~\$150
D&A	\$308	\$320

Comments on Drivers

- Net sales expected to be flat to down slightly, as-reported, based on anticipated currency headwinds; net sales, ex-FX, expected to come in at lower end of 4-6% guidance, including acquisitions
- Margin expansion expected to continue, driven by volume, price, and cost reduction
- Tailwinds from ongoing input cost savings and additional productivity savings
- Tax rate, as adjusted, expected to come down in 2016 from specific actions completed
- Working capital stable in 2016, with free cash flow expected to rise
- Capex is consistent; includes large discretionary component

2016 Benefits from Ongoing Growth and Maturity of Productivity Programs



Appendix

Key Goals For 2016

Stated Objective	Comments
Grow the Business	<ul style="list-style-type: none"> Flat net sales; growth at lower end of ~4-6% ex-currency, including acquisitions Expect to outgrow our end-markets
Focus on Operating Improvement	<ul style="list-style-type: none"> New capacity ramps continue, opportunity to refine our operating strengths
Extend Core Strengths & Globalize	<ul style="list-style-type: none"> Strong global foundation, see opportunity to extend further
Productivity Initiatives to Improve Cost Structure	<ul style="list-style-type: none"> \$60 million in combined 2016 cost savings Axalta Way expected to ramp up in 2016
Continue High IRR Investment Projects	<ul style="list-style-type: none"> Expansion projects largely completed Productivity & growth capex remain in high gear
M&A Interest Increasing	<ul style="list-style-type: none"> Continue to participate in attractive bolt-on M&A
FCF & Debt Paydown Still A Priority	<ul style="list-style-type: none"> Expect solid progress in reducing our leverage ratios

Full Year 2016 Assumptions

Macroeconomic Assumptions

- Global GDP growth of approximately 2.4%
- Global industrial production growth of approximately 1.1%
- Global auto build growth of approximately 2.8%
- Modest benefit from lower oil prices given the extended supply chain in key raw materials and category-specific supply and demand dynamics

Currency Assumptions

Currency	2015 % Axalta Net Sales	Rates Used in Initial 2016 Guidance	Rates Used in Current 2016 Guidance	% Change in F/X Rate
US\$ per Euro	~27%	1.05	1.11	5.7%
Chinese Yuan per US\$	~13%	6.60	6.62	(0.3%)
US\$ per British Pound	~3%	1.54	1.36	(11.7%)
Brazilian Real per US\$	~3%	4.30	3.51	22.5%
Venezuelan Bolivar per US\$	~3%	237.50	498.77	(52.4%)
Mexican Peso per US\$	~2%	17.00	18.53	(8.3%)
Russian Ruble per US\$	~1%	70.00	67.53	3.7%



Adjusted EBITDA Reconciliation

(\$ in millions)	FY 2015	Q1 2015	Q2 2015	Q3 2015	Q1 2016	Q2 2016	Q3 2016	LTM 9/30/2016
Net Income (Loss)	\$98	\$47	(24)	\$36	\$31	\$50	(10)	\$110
Interest Expense	197	50	49	51	50	48	43	188
Provision for Income Taxes	63	1	30	18	15	20	-	49
Depreciation & Amortization	308	73	78	75	76	79	81	318
Reported EBITDA	\$665	\$171	\$132	\$180	\$171	\$197	\$114	\$664
A Debt extinguishment and refinancing related costs	3	-	-	-	-	2	82	87
B Foreign exchange remeasurement losses	94	9	58	24	8	18	5	34
C Long-term employee benefit plan adjustments	-	-	-	(1)	1	1	1	4
D Termination benefits and other employee related costs	36	4	15	1	2	7	16	41
E Consulting and advisory fees	24	3	7	7	3	3	3	16
F Transition-related costs	(3)	-	-	-	-	-	-	(3)
G Offering and transactional costs	(1)	(4)	-	1	-	1	3	6
H Stock-based compensation	30	2	12	8	10	11	10	39
I Other adjustments	(6)	1	2	(4)	2	2	1	-
J Dividends in respect of noncontrolling interest	(5)	(4)	(1)	-	(2)	-	(2)	(4)
K Asset impairment	31	-	31	-	-	11	-	11
Total Adjustments	\$202	\$11	\$124	\$37	\$24	\$56	\$119	\$229
Adjusted EBITDA	\$867	\$182	\$255	\$217	\$195	\$253	\$233	\$893

Note: Numbers might not foot due to rounding.

Adjusted EBITDA Reconciliation (cont'd)

- A. During FY 2015, 2Q 2016 and 3Q 2016, we prepaid outstanding principal on our Term Loans, resulting in non-cash pre-tax losses on extinguishment of \$3 million, \$2 million and \$5 million, respectively. During 3Q 2016, we amended the terms of our Credit Agreement, resulting in a non-cash pre-tax loss on extinguishment of \$2 million. In connection with the refinancings of our Senior Notes during 3Q 2016, we recorded a non-cash pre-tax loss on extinguishment of \$19 million and incurred call premiums and other fees of \$57 million. We do not consider these items to be indicative of our ongoing operating performance.
- B. Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures. Exchange effects attributable to the remeasurement of our Venezuelan subsidiary represented gains of \$1 million for both 1Q 2015 and 3Q 2015 and losses of \$56 million, \$7 million, \$16 million and \$1 million for the periods 2Q 2015, 1Q 2016, 2Q 2016 and 3Q 2016, respectively.
- C. Eliminates the non-cash non-service cost components of long-term employee benefit costs.
- D. Represents expenses primarily related to employee termination benefits and other employee-related costs including our initiative to improve overall cost structure within the European region as well as costs associated with our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- E. Represents fees paid to consultants for professional services primarily related to our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- F. Represents non-recurring charges associated with the transition from DuPont to a standalone entity, including branding and marketing costs, information technology related costs and facility transition costs.
- G. Represents costs associated with the secondary offerings of our common shares by Carlyle, acquisition-related costs, including a \$5 million gain recognized during 1Q 2015 resulting from the remeasurement of our previously held interest in an equity method investee upon the acquisition of a controlling interest, and costs associated with changes in the fair value of contingent consideration associated with our acquisitions, all of which are not considered indicative of our ongoing operating performance.
- H. Represents non-cash costs associated with stock-based compensation, including \$8 million of expense during 2Q 2015 attributable to the accelerated vesting of all issued and outstanding stock options issued under the 2013 Plan as a result of the Change in Control.
- I. Represents costs for certain non-operational or non-cash (gains) and losses, unrelated to our core business and which we do not consider indicative of ongoing operations, including equity investee dividends, indemnity losses (gains) associated with the Acquisition, losses (gains) on sale and disposal of property, plant and equipment, losses (gains) on the remaining foreign currency derivative instruments and non-cash fair value inventory adjustments associated with our business combinations.
- J. Represents the payment of dividends to our joint venture partners by our consolidated entities that are not wholly owned, which are reflected to show cash operating performance of these entities on Axalta's financial statements.
- K. As a result of currency devaluations in Venezuela, we recorded non-cash impairment charges relating to a real estate investment of \$31 million and \$11 million during Q2 2015 and Q2 2016, respectively. We do not consider these impairments to be indicative of our ongoing operating performance.

The image is a composite of two night cityscapes. The left side features a blue-tinted view of a city skyline with prominent skyscrapers, including the Willis Tower. The right side shows a more vibrant scene with light trails from cars and city lights. A diagonal line separates the two images. Overlaid on the blue-tinted section is the text 'Thank you'.

Thank you

AXALTA COATING SYSTEMS

