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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 25, 2018

**AXALTA COATING SYSTEMS LTD.**

(Exact name of registrant as specified in its charter)

Bermuda  
(State or other jurisdiction  
of incorporation)

001-36733  
(Commission  
File Number)

98-1073028  
(IRS Employer  
Identification No.)

Two Commerce Square, 2001 Market Street, Suite 3600, Philadelphia, Pennsylvania 19103  
(Address of principal executive offices) (Zip Code)

(855) 547-1461  
Registrant's telephone number, including area code

Not Applicable  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

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**Item 2.02. Results of Operations and Financial Condition.**

On October 25, 2018, Axalta Coating Systems Ltd. (“Axalta”) issued a press release and posted an earnings call presentation to its website reporting its financial results for the third quarter ended September 30, 2018. Copies of the press release and the earnings call presentation are furnished as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K and are incorporated herein by reference. The information furnished with this Item 2.02, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

In the press release, the earnings call presentation and the conference call to discuss its financial results for the third quarter ended September 30, 2018, scheduled to be webcast at 8:00 A.M. on October 25, 2018, Axalta presents, and will present, certain non-GAAP financial measures. Axalta management believes that presenting these non-GAAP financial measures provides meaningful information to investors in understanding operating results and may enhance investors’ ability to analyze financial and business trends. In addition, Axalta management believes that these non-GAAP financial measures allow investors to compare period to period results more easily by excluding items that could have a disproportionately negative or positive impact on results in any particular period. Non-GAAP measures are not a substitute for GAAP measures and should be considered together with the GAAP financial measures. Axalta's non-GAAP financial measures may not be comparable to other similarly titled measures of other companies.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

Exhibit No.	Description
99.1	<a href="#">Press Release dated October 25, 2018</a>
99.2	<a href="#">Third Quarter Ended September 30, 2018 Earnings Call Presentation</a>

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AXALTA COATING SYSTEMS LTD.

Date: October 25, 2018

By: /s/ Sean M. Lannon  
Sean M. Lannon  
Vice President and Interim Chief Financial Officer

## News Release

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### Immediate Release

### Axalta Releases Third Quarter 2018 Results

#### Third Quarter 2018 Highlights:

- Net sales of \$1,139.3 million increased 4.4% year-over-year and 6.9% ex-FX impact
- Net loss attributable to Axalta of \$13.1 million versus net income of \$54.9 million in Q3 2017; Adjusted net income attributable to Axalta of \$77.5 million increased 19.2% versus \$65.0 million in Q3 2017
- Adjusted EBITDA of \$234.7 million increased 12.0% from \$209.5 million in Q3 2017
- Continued sequential price capture in Performance Coatings, coupled with robust Refinish volume growth compared with Q3 2017

PHILADELPHIA, PA, October 25, 2018 - Axalta Coating Systems Ltd. (NYSE:AXTA) ("Axalta"), a leading global coatings company, announced its financial results for the third quarter ended September 30, 2018.

#### Third Quarter 2018 Consolidated Financial Results

Third quarter net sales of \$1,139.3 million increased 4.4% year-over-year including 2.5% negative foreign currency impacts. Constant currency net sales increased 6.9% in the period, driven by volume growth of 4.0% including 0.4% acquisition contribution and 2.9% higher average selling prices. Third quarter net sales growth was positive in nearly all regions, including higher average prices in all regions except Asia Pacific, which saw ongoing lower average prices resulting from Light Vehicle in China.

Net loss attributable to Axalta was \$13.1 million for the third quarter compared to net income of \$54.9 million in Q3 2017. The decrease was primarily driven by the announced closure of our Mechelen, Belgium manufacturing facility and the associated accounting impacts coupled with ongoing Axalta Way productivity initiatives approved in Q3 2018. Third quarter Adjusted net income attributable to Axalta of \$77.5 million increased 19.2% versus \$65.0 million in Q3 2017.

Adjusted EBITDA of \$234.7 million for the third quarter increased 12.0% versus \$209.5 million in Q3 2017. This result was driven by strong contribution from volume growth and price and product mix benefits, which were partially offset by inflationary raw material costs and negative impacts from foreign currency as the U.S. dollar was relatively weaker compared to Q3 2017.

"Third quarter results were slightly above our expectations and previously provided guidance, and we are gratified by this result particularly given challenging elements of persistent input inflation, headwinds in certain emerging markets as well as renewed foreign exchange pressure," said Robert W. Bryant, Axalta's interim Chief Executive Officer. "As expected, we saw a clear return to growth in Refinish, including double digit net sales growth in North America, which reflected fairly favorable year-over-year comparisons but also continued underlying share gains. We also witnessed strong pricing and product mix benefits in Performance Coatings overall from both end-markets. In Transportation Coatings, we saw volume growth in the quarter from our Light Vehicle end-market, including new product launches that started this year. While price and product mix does remain a headwind in Light Vehicle year to date, we continue to discuss with customers our need to cover the significant cost inflation we have absorbed this year and last. Our cost reduction efforts through our Axalta Way program are continuing and have been an important contributor to results so far in 2018 and helpful in offsetting cost inflation."

## Performance Coatings Results

Performance Coatings third quarter net sales were \$755.0 million, an increase of 8.9% year-over-year including a 2.2% negative currency impact. Constant currency net sales increased 11.1% in the period, driven by 10.5% organic sales growth with both price and volume contributing equally, while acquisitions contributed 0.6%. Refinish end-market net sales increased 11.5% to \$440.7 million in Q3 2018 (increased 13.9% excluding foreign currency) with significantly positive pricing coupled with mid-single digit volume growth. Industrial end-market net sales increased 5.4% to \$314.3 million (increased 7.2% excluding foreign currency), including positive pricing across all regions and modest overall organic volume growth, including strength in North America and ongoing growth in Asia Pacific, offset in part by weaker performance in EMEA and Latin America.

The Performance Coatings segment generated Adjusted EBITDA of \$176.4 million in the third quarter, a year-over-year increase of 30.6%. Positive price and product mix, drop through impact of volume growth, and small contributions from acquisitions were partially offset by higher raw material costs and modest translational impacts from foreign exchange headwinds. Third quarter segment Adjusted EBITDA margin of 23.4% was higher than 19.5% in the prior year as productivity and price capture continue to accelerate, offsetting previous raw material headwinds.

## Transportation Coatings Results

Transportation Coatings net sales were \$384.3 million in Q3 2018, a decrease of 3.5% year-over-year, including a 3.1% negative currency impact. Constant currency net sales decreased 0.4% in the period including a 1.5% volume increase, offset by 1.9% lower price and product mix effect.

Light Vehicle net sales decreased 3.4% to \$299.2 million year-over-year (increased 0.1% excluding foreign currency), driven by moderately higher volumes, offset by lower average price and mix. Commercial Vehicle net sales decreased 4.0% to \$85.1 million versus last year (decreased 2.2% excluding foreign currency), including lower volumes in EMEA and Asia Pacific and stable volume in North America and Latin America. Average price and product mix were largely flat.

Transportation Coatings generated Adjusted EBITDA of \$58.3 million in Q3 2018, a decrease of 21.6% versus Q3 2017, driven by lower average price and product mix and higher raw material costs, offset partly by increased volume drop-through. Segment Adjusted EBITDA margin of 15.2% in Q3 2018 compared with 18.7% in Q3 2017.

## Balance Sheet and Cash Flow Highlights

We ended the quarter with cash and cash equivalents of \$588.1 million. Our debt, net of cash, was \$3.3 billion as of September 30, 2018, which is consistent with net debt at June 30, 2018. Axalta repurchased 1.7 million shares of its common stock in the third quarter of 2018 for total consideration of \$49.8 million. Share repurchases through the nine-months ended September 30, 2018 were 5.1 million for total consideration of \$153.5 million.

Third quarter operating cash flow totaled \$124.5 million versus \$212.3 million in the corresponding quarter of 2017, reflecting weaker working capital results partially due to timing of collections, raw material inflation impacts on inventory, and upfront investments with several customers in conjunction with attractive long-term contractual commitments. Free cash flow, calculated as operating cash flow less capital expenditures, totaled \$89.6 million after capital expenditures of \$34.9 million compared to \$182.5 million after capital expenditures of \$29.8 million in the third quarter of 2017.

“Axalta's third quarter results met our expectations in terms of mid-single digit top line growth, solid double digit Adjusted EBITDA growth, and strong associated margins up 140 basis points,” said Sean Lannon, Axalta's interim Chief Financial Officer. “While pleased with this performance and meeting expectations year-to-date, we face renewed headwinds from incremental foreign exchange translation effects, and we are monitoring higher oil prices and somewhat slower auto sales globally in key markets. We remain focused on achieving pricing offsets to the raw material and other inflation that remains a key source of cost pressure, and also continue to execute on productivity measures to ensure competitiveness across all of our end-markets. Overall, including these factors, the balance of the year appears to fall moderately below the lower end of our previous guidance range, as reflected in our updated guidance.”

## 2018 Guidance Update

We are updating our previous outlook for the full year 2018 as follows:

- Net sales growth of ~8% as-reported; ~7% ex-FX, including acquisition contribution of ~3%
- Adjusted EBITDA of \$935-950 million
- Interest expense of ~\$165 million
- Income tax rate, as adjusted, of 18-20%
- Free cash flow range of \$330-350 million
- Capital expenditures of ~\$160 million
- Depreciation and amortization of ~\$370 million
- Diluted shares outstanding of ~244 million

## Conference Call Information

As previously announced, Axalta will hold a conference call to discuss its third quarter 2018 financial results on Thursday, October 25th, at 8:00 a.m. ET. The U.S. dial-in phone number for the conference call is (877) 407-0784 and the international dial-in number is +1 (201) 689-8560. A live webcast of the conference call will also be available online at <http://axalta.com/investorcall>. For those unable to participate in the conference call, a replay will be available through November 1, 2018. The U.S. replay dial-in phone number is (844) 512-2921 and the international replay dial-in number is +1 (412) 317-6671. The replay passcode is 1368 4092.

## Cautionary Statement Concerning Forward-Looking Statements

This release may contain certain forward-looking statements regarding Axalta and its subsidiaries including our 2018 full year outlook, which includes net sales growth, currency effects, acquisition contribution, Adjusted EBITDA, interest expense, income tax rate, as adjusted, free cash flow, capital expenditures, depreciation and amortization, and diluted shares outstanding. All of these statements are based on management's expectations as well as estimates and assumptions prepared by management that, although they believe to be reasonable, are inherently uncertain. These statements involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of Axalta's control that may cause its business, industry, strategy, financing activities or actual results to differ materially. More information on potential factors that could affect Axalta's financial results is available in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" section within Axalta's most recent annual report on Form 10-K, and in other documents that we have filed with, or furnished to, the U.S. Securities and Exchange Commission. Axalta undertakes no obligation to update or revise any of the forward-looking statements contained herein, whether as a result of new information, future events or otherwise.

## ***Non-GAAP Financial Measures***

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States (“GAAP”), including constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted net income. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA consists of EBITDA adjusted for (i) non-cash items included within net income, (ii) items Axalta does not believe are indicative of ongoing operating performance or (iii) nonrecurring or infrequent items that have not occurred within the last two years or we believe are not reasonably likely to recur within the next two years. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Adjusted net income shows the adjusted value of net income (loss) attributable to controlling interests after removing the items that are determined by management to be items that we do not consider indicative of our ongoing operating performance or unusual or nonrecurring in nature. Our use of the terms constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted net income may differ from that of others in our industry. Constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted net income should not be considered as alternatives to net sales, net income (loss), income (loss) before operations or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Constant currency net sales growth, income tax rate, as adjusted, EBITDA, Adjusted EBITDA, free cash flow, net debt and Adjusted net income have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for constant currency net sales growth, Adjusted EBITDA, income tax rate, as adjusted, or free cash flow on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project these items and they may have a substantial and unpredictable impact on our GAAP results.

## ***Segment Financial Measures***

The primary measure of segment operating performance is Adjusted EBITDA, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts and prior year financial results, providing a measure that management believes reflects Axalta’s core operating performance. As we do not measure segment operating performance based on net income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

## ***About Axalta Coating Systems***

Axalta is a global leader in the coatings industry, providing customers with innovative, colorful, beautiful and sustainable coatings solutions. From light vehicles, commercial vehicles and refinish applications to electric motors, building facades and other industrial applications, our coatings are designed to prevent corrosion, increase productivity and enhance durability. With more than 150 years of experience in the coatings industry, the 14,000 people of Axalta continue to find ways to serve our more than 100,000 customers in 130 countries better every day with the finest coatings, application systems and technology. For more information, visit [axalta.com](http://axalta.com) and follow us @axalta on Twitter.

**Financial Statement Tables**  
**AXALTA COATING SYSTEMS LTD.**  
Condensed Consolidated Statements of Operations (Unaudited)  
(In millions, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Net sales	\$ 1,139.3	\$ 1,091.8	\$ 3,511.6	\$ 3,188.1
Other revenue	6.7	4.5	18.6	16.5
Total revenue	1,146.0	1,096.3	3,530.2	3,204.6
Cost of goods sold	759.1	702.5	2,328.9	2,033.9
Selling, general and administrative expenses	293.4	246.5	745.8	717.1
Venezuela deconsolidation charge	—	—	—	70.9
Research and development expenses	17.0	16.6	54.3	48.6
Amortization of acquired intangibles	28.7	26.8	86.9	72.3
Income from operations	47.8	103.9	314.3	261.8
Interest expense, net	39.8	37.7	118.5	109.1
Other expense, net	5.5	7.8	11.4	27.9
Income before income taxes	2.5	58.4	184.4	124.8
Provision for income taxes	14.1	2.1	47.9	21.5
Net income (loss)	(11.6)	56.3	136.5	103.3
Less: Net income attributable to noncontrolling interests	1.5	1.4	4.8	5.1
Net income (loss) attributable to controlling interests	\$ (13.1)	\$ 54.9	\$ 131.7	\$ 98.2
Basic net income (loss) per share	\$ (0.05)	\$ 0.23	\$ 0.55	\$ 0.41
Diluted net income (loss) per share	\$ (0.05)	\$ 0.22	\$ 0.54	\$ 0.40
Basic weighted average shares outstanding	238.7	240.7	239.9	240.5
Diluted weighted average shares outstanding	238.7	245.8	244.2	246.2



**AXALTA COATING SYSTEMS LTD.**  
Condensed Consolidated Balance Sheets (Unaudited)  
(In millions, except per share data)

	September 30, 2018	December 31, 2017
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 588.1	\$ 769.8
Restricted cash	2.8	3.1
Accounts and notes receivable, net	958.2	870.2
Inventories	618.6	608.6
Prepaid expenses and other	128.5	63.9
Total current assets	2,296.2	2,315.6
Property, plant and equipment, net	1,325.0	1,388.6
Goodwill	1,248.0	1,271.2
Identifiable intangibles, net	1,388.1	1,428.2
Other assets	503.5	428.6
Total assets	\$ 6,760.8	\$ 6,832.2
<b>Liabilities, Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 533.5	\$ 554.9
Current portion of borrowings	42.5	37.7
Other accrued liabilities	455.3	489.6
Total current liabilities	1,031.3	1,082.2
Long-term borrowings	3,852.0	3,877.9
Accrued pensions	271.0	279.1
Deferred income taxes	149.3	152.9
Other liabilities	111.1	32.3
Total liabilities	5,414.7	5,424.4
Commitments and contingencies		
Shareholders' equity		
Common shares, \$1.00 par, 1,000.0 shares authorized, 246.7 and 243.9 shares issued at September 30, 2018 and December 31, 2017, respectively	245.1	242.4
Capital in excess of par	1,399.4	1,354.5
Retained earnings (Accumulated deficit)	123.2	(21.4)
Treasury shares, at cost 7.1 and 2.0 shares at September 30, 2018 and December 31, 2017, respectively	(211.9)	(58.4)
Accumulated other comprehensive loss	(312.4)	(241.0)
Total Axalta shareholders' equity	1,243.4	1,276.1
Noncontrolling interests	102.7	131.7
Total shareholders' equity	1,346.1	1,407.8
Total liabilities and shareholders' equity	\$ 6,760.8	\$ 6,832.2

**AXALTA COATING SYSTEMS LTD.**  
Condensed Consolidated Statements of Cash Flows (Unaudited)  
(In millions)

	Nine Months Ended September 30,	
	2018	2017
Operating activities:		
Net income	\$ 136.5	\$ 103.3
Adjustment to reconcile net income to cash used for operating activities:		
Depreciation and amortization	274.9	255.9
Amortization of deferred financing costs and original issue discount	5.8	6.1
Debt extinguishment and refinancing related costs	8.4	13.0
Deferred income taxes	(1.8)	(21.7)
Realized and unrealized foreign exchange (gains) losses, net	16.2	(1.4)
Stock-based compensation	27.5	30.5
Asset impairments	—	7.6
Loss on deconsolidation of Venezuela	—	70.9
Net interest income on swaps designated as net investment hedges	(5.9)	—
Other non-cash, net	(3.9)	6.9
Changes in operating assets and liabilities:		
Trade accounts and notes receivable	(119.5)	(44.5)
Inventories	(51.8)	(37.6)
Prepaid expenses and other	(127.9)	(79.9)
Accounts payable	45.4	34.2
Other accrued liabilities	(33.6)	(27.8)
Other liabilities	75.2	(9.1)
Cash provided by operating activities	245.5	306.4
Investing activities:		
Acquisitions	(79.2)	(559.3)
Investment in non-controlling interest	(26.9)	—
Purchase of property, plant and equipment	(109.5)	(87.2)
Reduction of cash due to Venezuela deconsolidation	—	(4.3)
Purchase of intangibles	—	(0.5)
Net interest proceeds on swaps designated as net investment hedges	5.9	—
Other investing activities	5.2	4.6
Cash used for investing activities	(204.5)	(646.7)
Financing activities:		
Proceeds from long-term borrowings	468.9	456.4
Payments on short-term borrowings	(33.8)	(7.0)
Payments on long-term borrowings	(505.1)	(12.4)
Financing-related costs	(4.9)	(9.9)
Dividends paid to noncontrolling interests	(1.0)	(2.7)
Purchase of treasury stock	(147.8)	(58.4)
Proceeds from option exercises	17.2	19.9
Deferred acquisition-related consideration	(6.0)	(5.2)
Cash (used for) provided by financing activities	(212.5)	380.7
Decrease in cash	(171.5)	40.4
Effect of exchange rate changes on cash	(10.5)	13.5
Cash at beginning of period	772.9	538.1
Cash at end of period	\$ 590.9	\$ 592.0
Cash at end of period reconciliation:		
Cash and cash equivalents	\$ 588.1	\$ 588.9
Restricted cash	2.8	3.1
Cash at end of period	\$ 590.9	\$ 592.0

The following table reconciles net income (loss) to EBITDA and Adjusted EBITDA for the periods presented (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Net income (loss)	\$ (11.6)	\$ 56.3	\$ 136.5	103.3
Interest expense, net	39.8	37.7	118.5	109.1
Provision for income taxes	14.1	2.1	47.9	21.5
Depreciation and amortization	92.8	88.6	274.9	255.9
EBITDA	135.1	184.7	577.8	489.8
Debt extinguishment and refinancing related costs (a)	—	0.6	8.4	13.0
Foreign exchange remeasurement losses (b)	7.0	3.5	8.7	8.3
Long-term employee benefit plan adjustments (c)	(0.4)	(0.1)	(1.4)	0.4
Termination benefits and other employee related costs (d)	82.4	5.8	80.2	6.6
Transition-related costs (e)	—	1.9	(0.2)	5.8
Offering and transactional costs (f)	0.8	0.5	1.1	6.1
Stock-based compensation (g)	9.4	9.2	27.5	30.5
Other adjustments (h)	0.4	0.8	1.2	3.5
Dividends in respect of noncontrolling interest (i)	—	(1.8)	(1.0)	(2.7)
Deconsolidation and site closure related impacts (j)	—	4.4	—	78.5
Adjusted EBITDA	\$ 234.7	\$ 209.5	\$ 702.3	\$ 639.8

- (a) During the nine months ended September 30, 2018 and September 30, 2017, we refinanced our term loans, which resulted in losses of \$8.4 million and \$13.0 million, respectively, including changes to estimates of \$0.6 million for the three months ended September 30, 2017. We do not consider these to be indicative of our ongoing operating performance.
- (b) Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures.
- (c) Eliminates the non-cash, non-service cost components of long-term employee benefit costs.
- (d) Represents expenses and associated changes to estimates related to employee termination benefits and other employee-related costs, which includes Axalta CEO recruitment fees. Employee termination benefits are associated with Axalta Way initiatives. These amounts are not considered indicative of our ongoing operating performance.
- (e) Represents integration costs and associated changes to estimates related to the 2017 acquisition of the Industrial Wood business that was a carve-out business from Valspar. These amounts are not considered indicative of our ongoing operating performance.
- (f) Represents acquisition-related expenses, including changes in the fair value of contingent consideration, which are not considered indicative of our ongoing operating performance.
- (g) Represents non-cash costs associated with stock-based compensation.
- (h) Represents certain non-operational or non-cash gains and losses unrelated to our core business and which we do not consider indicative of ongoing operations, including indemnity losses associated with the acquisition by Axalta of the DuPont Performance Coatings business, gains and losses from the sale and disposal of property, plant and equipment, gains and losses from the remaining foreign currency derivative instruments and from non-cash fair value inventory adjustments associated with our business combinations.
- (i) Represents the payment of dividends to our joint venture partners by our consolidated entities that are not 100% owned, which are reflected to show the cash operating performance of these entities on Axalta's financial statements.
- (j) During the nine months ended September 30, 2017, we recorded a loss in conjunction with the deconsolidation of our Venezuelan subsidiary and a non-cash impairment charge related to a real estate investment of \$70.9 million. During the three and nine months ended September 30, 2017, we recorded non-cash impairment charges related to certain manufacturing facilities previously announced for closure of \$4.4 million and \$7.6 million, respectively. We do not consider these to be indicative of our ongoing operating performance.

The following table reconciles net income (loss) to adjusted net income for the periods presented (in millions):

	Three Months Ended September 30,		Nine months Ended September 30,	
	2018	2017	2018	2017
Net income (loss)	\$ (11.6)	\$ 56.3	\$ 136.5	\$ 103.3
Less: Net income attributable to noncontrolling interests	1.5	1.4	4.8	5.1
Net income (loss) attributable to controlling interests	(13.1)	54.9	131.7	98.2
Debt extinguishment and refinancing related costs (a)	—	0.6	8.4	13.0
Foreign exchange remeasurement losses (b)	7.0	3.5	8.7	8.3
Termination benefits and other employee related costs (c)	82.4	5.8	80.2	6.6
Transition-related costs (d)	—	1.9	(0.2)	5.8
Offering and transactional costs (e)	0.8	0.5	1.1	6.1
Deconsolidation and site closure related impacts (f)	4.2	4.4	4.2	83.3
Other (g)	—	1.2	—	3.7
Total adjustments	94.4	17.9	102.4	126.8
Income tax provision impacts (h)	3.8	7.8	4.1	21.5
Adjusted net income	\$ 77.5	\$ 65.0	\$ 230.0	\$ 203.5
Diluted adjusted net income per share	\$ 0.32	\$ 0.26	\$ 0.94	\$ 0.83
Diluted weighted average shares outstanding <sup>(1)</sup>	242.4	245.8	244.2	246.2

(1) For the three months ended September 30, 2018, represents what diluted shares would have been compared to the 238.7 million diluted shares, as reported, if the period had been in a net income position versus the reported loss.

- (a) During the nine months ended September 30, 2018 and September 30, 2017, we refinanced our term loans, which resulted in losses of \$8.4 million and \$13.0 million, respectively, including changes to estimates of \$0.6 million for the three months ended September 30, 2017. We do not consider these to be indicative of our ongoing operating performance.
- (b) Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures.
- (c) Represents expenses and associated changes to estimates related to employee termination benefits and other employee-related costs, which includes Axalta CEO recruitment fees. Employee termination benefits are associated with Axalta Way initiatives. These amounts are not considered indicative of our ongoing operating performance.
- (d) Represents integration costs and associated changes to estimates related to the 2017 acquisition of the Industrial Wood business that was a carve-out business from Valspar. These amounts are not considered indicative of our ongoing operating performance.
- (e) Represents acquisition-related expenses, including changes in the fair value of contingent consideration, which are not considered indicative of our ongoing operating performance.
- (f) During the nine months ended September 30, 2017, we recorded a loss in conjunction with the deconsolidation of our Venezuelan subsidiary and a non-cash impairment charge related to a real estate investment of \$70.9 million. We recorded accelerated depreciation of \$4.2 million during the three and nine months ended September 30, 2018 related to the anticipated closure of our Belgium manufacturing facility, and accelerated depreciation of \$4.3 million during the nine months ended September 30, 2017 related to other manufacturing facilities previously announced for closure. During the three and nine months ended September 30, 2017, we recorded non-cash impairment charges related to certain manufacturing facilities previously announced for closure of \$4.4 million and \$7.6 million, respectively, and an impairment from an abandoned in-process research and development asset of \$0.5 million for the nine months ended September 30, 2017. We do not consider these to be indicative of our ongoing operating performance.
- (g) Represents certain non-operational and non-cash costs, including fair value inventory adjustments associated with our business combinations, which we do not consider indicative of ongoing operations.
- (h) The income tax impacts are determined using the applicable rates in the taxing jurisdictions in which expense or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure. Additionally, the income tax impact includes the removal of discrete income tax impacts within our effective tax rate which were expenses of \$9.6 million and \$7.8 million for the three and nine months ended September 30, 2018, respectively. There were no discrete items removed from our income tax expense for the three and nine months ended September 30, 2017.



## Q3 2018 Financial Results

October 25, 2018

# Legal Notices



## Forward-Looking Statements

This presentation and the oral remarks made in connection herewith may contain "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including those relating to our 2018 financial projections, which include net sales, net sales excluding FX, Adjusted EBITDA, interest expense, tax rate, as adjusted, free cash flow, capital expenditures, depreciation and amortization, diluted shares outstanding, contributions from acquisitions, and related assumptions. Any forward-looking statements involve risks, uncertainties and assumptions. These statements often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "target," "project," "forecast," "seek," "will," "may," "should," "could," "would," or similar expressions. These statements are based on certain assumptions that we have made in light of our experience in the industry and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances as of the date hereof. Although we believe that the assumptions and analysis underlying these statements are reasonable as of the date hereof, investors are cautioned not to place undue reliance on these statements. We do not have any obligation to and do not intend to update any forward-looking statements included herein, which speak only as of the date hereof. You should understand that these statements are not guarantees of future performance or results. Actual results could differ materially from those described in any forward-looking statements contained herein or the oral remarks made in connection herewith as a result of a variety of factors, including known and unknown risks and uncertainties, many of which are beyond our control including, but not limited to, the risks and uncertainties described in "Non-GAAP Financial Measures," and "Forward-Looking Statements" as well as "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2017 and our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2018 and June 30, 2018.

## Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States ("GAAP"), including net sales excluding FX, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow, tax rate, as adjusted, and Net Debt. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA consists of EBITDA adjusted for (i) non-cash items included within net income, (ii) items Axalta does not believe are indicative of ongoing operating performance or (iii) nonrecurring, unusual or infrequent items that have not occurred within the last two years or Axalta believes are not reasonably likely to recur within the next two years. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Adjusted net income shows the adjusted value of net income attributable to controlling interests after removing the items that are determined by management to be items that we do not consider indicative of our ongoing operating performance unusual or nonrecurring in nature. Our use of the terms net sales excluding FX, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow, tax rate, as adjusted, and Net Debt may differ from that of others in our industry. Net sales excluding FX, Adjusted Net Income, EBITDA, Adjusted EBITDA and Free Cash Flow should not be considered as alternatives to net sales, net income, operating income or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Net sales excluding FX, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow, tax rate, as adjusted, and Net Debt have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for net sales excluding FX, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow or tax rate, as adjusted, on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project those items and they may have a substantial and unpredictable impact on our GAAP results.

## Segment Financial Measures

The primary measure of segment operating performance is Adjusted EBITDA, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts and prior year financial results, providing a measure that management believes reflects Axalta's core operating performance. As we do not measure segment operating performance based on Net Income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

## Defined Terms

All capitalized terms contained within this presentation have been previously defined in our filings with the United States Securities and Exchange Commission.

## Rounding

Due to rounding the tables presented may not foot.



- **Q3 2018 financial results**

- Net sales of \$1,139.3 million up 4.4%; driven by growth of 6.9% excluding FX impact
- Net loss (attributable to Axalta) of \$13.1 million versus income of \$54.9 million in Q3 2017
- Adjusted net income of \$77.5 million versus \$65.0 million in Q3 2017
- Adjusted EBITDA of \$234.7 million, 12.0% growth versus \$209.5 million in Q3 2017

- **End-market observations**

- Refinish: Double-digit YoY net sales increase driven by pricing actions and volume growth
- Industrial: Solid organic growth largely driven by price contribution and volume
- Light Vehicle: Volume growth in Americas; improved YoY price-mix versus 1H comparisons
- Commercial Vehicle: Consistent global trends; robust demand continues in Americas

- **Balance sheet & cash flow highlights**

- Operating cash flow of \$124.5 million versus \$212.3 million in Q3 2017
- Free cash flow of \$89.6 million versus \$182.5 million in Q3 2017
- \$49.8 million of shares repurchased at a weighted average price of \$29.64

## Q3 Consolidated Results

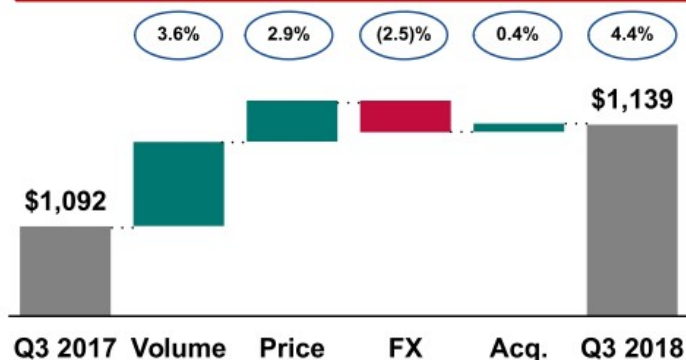


### Financial Performance

(\$ in million)	Q3		% Change	
	2018	2017	Incl. F/X	Excl. F/X
Performance	755	694	8.9 %	11.1 %
Transportation	384	398	(3.5)%	(0.4)%
Net Sales	1,139	1,092	4.4 %	6.9 %
Net Income (loss) <sup>(1)</sup>	(13)	55		
Adjusted EBITDA	235	210	12.0 %	

(1) Represents Net Income (loss) attributable to controlling interests

### Net Sales Variance



### Commentary

#### Solid organic net sales growth including volume growth and continued price-mix build

- Strong volume growth in Refinish including recovery from prior year North America distributor working capital adjustments; modest volume growth in Industrial and Light Vehicle
- Continued sequential price momentum in Refinish and Industrial; largely static Light Vehicle average price, but price recapture efforts continuing
- 2.5% unfavorable currency impact across all regions



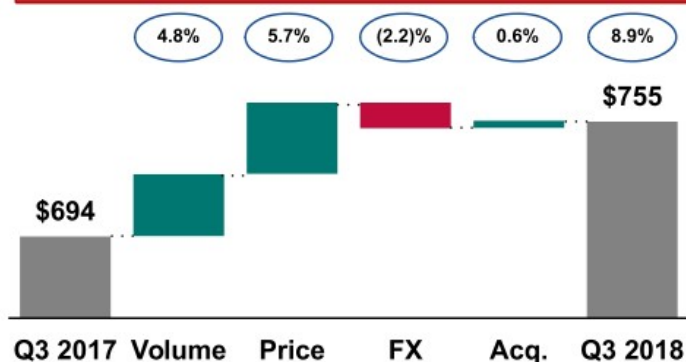
## Q3 Performance Coatings Results



### Financial Performance

(\$ in million)	Q3		% Change	
	2018	2017	Incl. F/X	Excl. F/X
Refinish	441	395	11.5%	13.9%
Industrial	314	298	5.4%	7.2%
Net Sales	755	694	8.9%	11.1%
Adjusted EBITDA	176	135	30.6%	
% margin	23.4%	19.5%		

### Net Sales Variance



### Commentary

#### Strong net sales growth driven by continued price-mix improvement and solid volume growth

- Strong Refinish volume growth across all regions, including rebound from prior year North America distributor working capital adjustments
- Continued positive price contribution across both end-markets and across all regions
- 2.2% currency headwind driven by Euro and Emerging Market currencies

#### Adjusted EBITDA margin up 390 basis points

- Margin improvement driven by positive price and mix benefits and cost control offsetting raw material inflation

## Q3 Transportation Coatings Results



### Financial Performance

(\$ in million)	Q3		% Change	
	2018	2017	Incl. F/X	Excl. F/X
Light Vehicle	299	310	(3.4)%	0.1 %
Commercial Vehicle	85	89	(4.0)%	(2.2)%
Net Sales	384	398	(3.5)%	(0.4)%
Adjusted EBITDA	58	74	(21.6)%	
% margin	15.2%	18.7%		

### Net Sales Variance



### Commentary

#### Net sales fairly flat ex-FX with lower average price offsetting modest volume growth

- Continued discussions with customers to recapture inflation; improved YoY price-mix versus comparisons in the first half
- 3.1% currency headwind across all regions driven by Euro and Emerging Market currencies
- Modest volume growth for segment driven by Americas offset by declines in EMEA and China

#### Adjusted EBITDA margin declined

- Margin impact from lower average selling prices and raw material inflation impact; focus remains on cost recapture going forward

## Debt and Liquidity Summary



Capitalization			
(\$ in millions)	Interest	@ 9/30/2018	Maturity
Cash and Cash Equivalents		\$ 588	
<b>Debt:</b>			
Revolver (\$400 million capacity)	Variable	-	2021
First Lien Term Loan (USD)	Variable	2,394	2024
<b>Total Senior Secured Debt</b>		<b>\$ 2,394</b>	
Senior Unsecured Notes (USD)	Fixed	491	2024
Senior Unsecured Notes (EUR) <sup>(1)</sup>	Fixed	387	2024
Senior Unsecured Notes (EUR) <sup>(1)</sup>	Fixed	519	2025
Capital Leases		57	
Other Borrowings		46	
<b>Total Debt</b>		<b>\$ 3,894</b>	
<b>Total Net Debt <sup>(2)</sup></b>		<b>\$ 3,306</b>	
LTM Adjusted EBITDA		\$ 948	
<b>Total Net Leverage <sup>(3)</sup></b>		<b>3.5x</b>	

(1) Assumes exchange rate of \$1.171 USD/Euro

(2) Total Net Debt = Total Debt minus Cash and Cash Equivalents

(3) Total Net Leverage = Total Net Debt / LTM Adjusted EBITDA

Comments
<ul style="list-style-type: none"> <li>Reduction in leverage rate vs Q2 2018 despite stronger Euro due to                             <ul style="list-style-type: none"> <li>Higher LTM EBITDA</li> <li>Higher Cash Position</li> </ul> </li> <li>Long term debt interest rates are 73% effectively fixed                             <ul style="list-style-type: none"> <li>\$850 million of term loan debt protected from rising interest rates with 3 month USD LIBOR capped at 1.50%</li> <li>\$475 million of term loan debt is swapped to Euro/Fixed rate of ~1.95%</li> </ul> </li> </ul>

## Full Year 2018 Guidance



(\$ millions)	Q2 Guidance	Revised
Net Sales	8-9%	~8%
Net Sales, ex FX	6-7%	~7%
Adjusted EBITDA	\$950-980	\$935-950
Interest Expense	~\$165	~\$165
Tax Rate, As Adjusted	19-21%	18-20%
Free Cash Flow	\$420-460	\$330-350
<small>Cash flow from operations less capex</small>		
Capex	~\$160	~\$160
D&A	~\$370	~\$370
Diluted Shares (millions)	~244	~244

### Comments on Revised Guidance

- Full year net sales guidance has been revised to reflect ~1% FX benefit due to 2H headwinds
- Net sales growth includes M&A contribution of ~3% from completed transactions
- Adjusted EBITDA range updated to reflect macroeconomic conditions including FX and slower auto builds
- Free Cash Flow range revised for updated Adjusted EBITDA outlook coupled with increased upfront customer investments associated with commercial contracts
- Tax rate, as adjusted, reflects slight reduction relating to stock-based compensation excess tax benefits
- Capex predominately for growth and high-IRR productivity projects



## Appendix

# Full Year 2018 Assumptions



## Macroeconomic Assumptions

- Global GDP growth of approximately 3.2%
- Global industrial production growth of approximately 3.2%
- Global auto build growth of approximately 0.7%
- Continued crude oil price momentum and constrained supply has impacted our raw material pricing
- Truck capacity shortages in the U.S. and Europe and on-going U.S.-China trade disputes are expected to further impact cost inflation

## Currency Assumptions

Currency	2017 % Axalta Net Sales	2017 Average Rate	2018 Average Rate Assumption	USD % Impact of FX Rate Change
US\$ per Euro	~28%	1.13	1.19	5.0%
Chinese Yuan per US\$	~12%	6.76	6.60	2.4%
Mexican Peso per US\$	~5%	18.92	19.02	(0.5%)
Brazilian Real per US\$	~3%	3.19	3.69	(13.6%)
US\$ per British Pound	~2%	1.29	1.34	3.9%
Russian Ruble per US\$	~1%	58.32	62.94	(7.3%)
Turkish Lira per US\$	~1%	3.65	5.16	(29.3%)
Other	~48%	N/A	N/A	(0.2%)



# Adjusted EBITDA Reconciliation



(\$ in millions)	FY 2017	Q1 2017	Q2 2017	Q3 2017	Q1 2018	Q2 2018	Q3 2018	LTM 9/30/2018
Net Income (loss)	\$ 48	\$ 66	\$ (19)	\$ 56	\$ 71	\$ 77	\$ (12)	\$ 81
Interest Expense, net	147	36	36	38	39	39	40	156
Provision for Income Taxes	142	10	10	2	12	22	14	168
Depreciation & Amortization	347	82	84	89	92	91	93	367
<b>Reported EBITDA</b>	<b>\$ 684</b>	<b>\$ 194</b>	<b>\$ 111</b>	<b>\$ 185</b>	<b>\$ 214</b>	<b>\$ 229</b>	<b>\$ 135</b>	<b>\$ 772</b>
<b>A</b> Debt extinguishment and refinancing related costs	14	—	12	1	—	8	—	9
<b>B</b> Foreign exchange remeasurement (gains) losses	7	(1)	6	4	—	2	7	8
<b>C</b> Long-term employee benefit plan adjustments	1	—	—	—	(1)	(1)	—	—
<b>D</b> Termination benefits and other employee related costs	35	1	—	6	(1)	(1)	82	109
<b>E</b> Transition-related costs	8	—	4	2	—	—	—	2
<b>F</b> Offering and transactional costs	18	(1)	7	1	—	—	1	13
<b>G</b> Stock-based compensation	39	10	11	9	8	10	9	36
<b>H</b> Other adjustments	3	—	3	1	—	1	—	1
<b>I</b> Dividends in respect of noncontrolling interest	(3)	—	(1)	(2)	(1)	—	—	(1)
<b>J</b> Deconsolidation and site closure related impacts	79	—	74	4	—	—	—	1
Total Adjustments	201	9	116	25	6	19	100	176
<b>Adjusted EBITDA</b>	<b>\$ 885</b>	<b>\$ 203</b>	<b>\$ 227</b>	<b>\$ 210</b>	<b>\$ 220</b>	<b>\$ 248</b>	<b>\$ 235</b>	<b>\$ 948</b>

## Adjusted EBITDA Reconciliation (cont'd)



- A. During Q3 2017 and Q3 2018 we refinanced our term loans, resulting in losses of \$12 million and \$8 million, respectively. In addition, during 3Q 2017, we prepaid outstanding principal on our term loans, resulting in non-cash extinguishment losses of \$1 million. We do not consider these items to be indicative of our ongoing operative performance.
- B. Eliminates foreign exchange gains and losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of impacts of our foreign currency instruments used to hedge our balance sheet exposures.
- C. Eliminates the non-cash, non-service components of long-term employee benefit costs.
- D. Represents expenses and associated changes to estimates primarily related to employee termination benefits and other employee-related costs, which includes Axalta CEO recruitment fees. Employee termination benefits are associated with our Axalta Way initiatives. These amounts are not considered indicative of our ongoing operating performance.
- E. Represents integration costs and associated changes to estimates related to the 2017 acquisition of the Industrial Wood business that was a carve-out business from Valspar. These amounts are not considered indicative of our ongoing operating performance.
- F. Represents acquisition-related expenses, including changes in the fair value of contingent consideration, which are not considered indicative of our ongoing operating performance.
- G. Represents non-cash costs associated with stock-based compensation.
- H. Represents certain non-operational or non-cash gains and losses unrelated to our core business and which we do not consider indicative of ongoing operations, including indemnity losses associated with the acquisition by Axalta of the DuPont Performance Coatings business, gains and losses from the sale and disposal of property, plant and equipment, gains and losses from the remaining foreign currency derivative instruments and from non-cash fair value inventory adjustments associated with our business combinations.
- I. Represents the payment of dividends to our joint venture partners by our consolidated entities that are not 100% owned, which are reflected to show the cash operating performance of these entities on Axalta's financial statements.
- J. During Q2 2017, we recorded a loss in conjunction with the deconsolidation of our Venezuelan subsidiary of \$71 million. In addition, during 2Q 2017 and 3Q 2017, we recorded non-cash impairment charges related to the closure and the sale of manufacturing facilities previously announced for closure of \$3 million and \$4 million respectively. We do not consider these to be indicative of our ongoing operating performance.



## Adjusted Net Income (loss) Reconciliation



(\$ in millions)	Q3 2017	Q3 2018
Net Income (loss)	\$ 56	\$ (12)
Less: Net income attributable to noncontrolling interests	1	2
Net income (loss) attributable to controlling interests	55	(13)
<b>A</b> Debt extinguishment and refinancing related costs	1	—
<b>B</b> Foreign exchange remeasurement losses	4	7
<b>C</b> Termination benefits and other employee related costs	6	82
<b>D</b> Transition-related costs	2	—
<b>E</b> Offering and transactional costs	1	1
<b>F</b> Deconsolidation and site closure related impacts	4	4
<b>G</b> Other	1	—
Total adjustments	\$ 18	\$ 94
<b>H</b> Income tax provision impacts	\$ 8	\$ 3
<b>Adjusted net income</b>	\$ 65	\$ 78

## Adjusted Net Income (loss) Reconciliation (cont'd)



- A. During Q3 2017 we prepaid outstanding principal on our term loans, resulting in non-cash extinguishment losses of \$1 million. We do not consider these items to be indicative of our ongoing operative performance.
- B. Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures.
- C. Represents expenses and associated changes to estimates primarily related to employee termination benefits and other employee-related costs, which includes Axalta CEO recruitment fees. Employee termination benefits are associated with our Axalta Way initiatives. These amounts are not considered indicative of our ongoing operating performance.
- D. Represents integration costs and associated changes to estimates related to the 2017 acquisition of the Industrial Wood business that was a carve-out business from Valspar. We do not consider these items to be indicative of our ongoing operating performance.
- E. Represents acquisition-related expenses, including changes in the fair value of contingent consideration, which are not considered indicative of our ongoing operating performance.
- F. During Q3 2018, we recorded accelerated depreciation of \$4 million related to the anticipated closure of our Belgium manufacturing facility. During Q3 2017, non-cash impairment charges related to a manufacturing facility previously announced for closure of \$3 million and an abandoned research and development asset of \$1 million. We do not consider these to be indicative of our ongoing operating performance.
- G. Represents certain non-operational and non-cash costs, including fair value inventory adjustments associated with our business combinations, which are not considered indicative of our ongoing operating performance.
- H. The income tax impacts are determined using the applicable rates in the taxing jurisdictions in which expense or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure.



**Thank you**

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AXALTA COATING SYSTEMS

